



“Without Anexinet's expertise and efficiency, our hardware, software and other expenses were estimated to go well over \$1 million. We spent only about 25% of that amount. That's what I call ROI.”

— Pete Sattler, CIO

Anexinet Migrates Thousands of Users to a Single E-Mail Messaging Solution, Wins IBM's Prestigious Lotus Beacon Award

The Challenge

SPX is a global conglomerate specializing in industrial manufacturing with more than \$5 billion in annual revenue and 23,000 employees worldwide. Between 2001 and 2002, they made over 20 corporate acquisitions and mergers - sometimes acquiring companies larger than SPX itself. The rapid growth of the company wreaked havoc on their e-mail systems management. After a \$2.5 billion acquisition, SPX inherited at least seven different messaging systems, running on 67 different mail servers. SPX needed an efficient process to migrate thousands of e-mail systems users and to consolidate existing servers in a short period of time to a centralized Lotus Notes/Domino AS400 platform.

The Solution

Anexinet defined, developed and deployed a set of repeatable processes that migrated multiple-platform users to a single system. The e-mail-migration solution scripted and automated the installation and configuration of client desktops—more than 6,000 new users moved to the Lotus Notes/Domino platform at an average rate of 100 users per day. In the end, this added up to over 12,000 migrations at more than 100 locations worldwide. Throughout this project, Anexinet strove to become the best Lotus Notes and Domino integrator in the market. As a result, Anexinet was honored with IBM's prestigious Lotus Beacon Award for the world's best messaging migration solution.

The Benefits

SPX now manages its entire Notes/Domino system for 23,000+ users with just five administrators, has a repeatable process to migrate users in future acquisitions and can accurately measure ROI. The Anexinet solution saved SPX nearly \$600,000 in just two years—\$250,000 in its first year and more than \$320,000 in its second year in deployment and administration expenses. “Anexinet took the time to get to know us, right away, and wasted no time in solving and delivering the migration process, explains Frank Monzo, Manager of Groupware Technologies for SPX. “I was genuinely impressed with their progress at every stage of development.”



SPX Corporation (NYSE:SPW) is a global conglomerate specializing in industrial manufacturing with more than \$5 billion in annual revenue and 23,000 employees worldwide. Products and services range from storage area networking and power transformers to die-castings and air filtration systems. SPX is a Fortune 500 company that operates in 21 countries.

Anexinet Corporation
One International Plaza, Suite 140
Philadelphia, PA 19113 USA
Phone: 610-595-1993
Fax: 610-595-2252

ANEXINET.COM

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