



## Microsoft® Dynamics™ Capabilities

### Top-Tier Microsoft Solutions Integrator Best for Large or Complex Microsoft Dynamics Implementations.

Microsoft Dynamics is Microsoft's line of proven financial, CRM, and ERP solutions. Organic and acquired best-of-breed applications such as Great Plains Software that work like, and with, other Microsoft products are enhanced with new functionality and open architecture to deliver process-centric technology for constantly shifting business requirements. Anexinet's experience as a top-tier Microsoft solutions integrator, automated approach to enterprise software delivery, and established skill sets including .NET and SQL Server 2005 offer clear advantages over VARs who may have Microsoft Dynamics expertise but are not equipped to manage large or complex implementations.

### Anexinet Experience

Advantages gained with Anexinet's history of delivering Microsoft solutions to Fortune 1000 companies and government agencies include:

- A proven, automated Enterprise Project Management approach to software delivery that provides real-time visibility, collaboration, and control from planning to implementation
- Superior technical expertise from past implementations including Great Plains, .NET, and SQL Server 2005 to handle any customization, integration, or interface needs
- Use of Project Management Professionals (PMP®) certified by the Program Management Institute (PMI®)
- Thought leadership of award-winning Microsoft Dynamics GP (formerly Great Plains) experts recognized for high-profile consulting and implementation engagements

### Anexinet Expertise

In contrast to Anexinet, typical Microsoft Dynamics consultancies historically serve small enterprises and lack the necessary best practices experience, project management methodologies, and range of technical expertise for large implementations. They know Microsoft Dynamics features, but often times not the "know how" required to manage complex engagements with many users in dispersed locations, engineer subsystems, or integrate external systems into an overall solution using technologies such as BizTalk, TIBCO, and WebSphere.

Anexinet—an award-winning Tier 1 solutions provider—removes risks from large, complex Microsoft Dynamics implementations and improves delivery of smaller solutions as well.

Anexinet's Microsoft Dynamics Practice specializes in higher degrees of integration and automation involving ERP and CRM processes. Business functions that are paper-based—or automated but disconnected from an ERP system—can be included with Anexinet's comprehensive solutions using Microsoft Dynamics GP and CRM applications and systems integration expertise. Examples include:

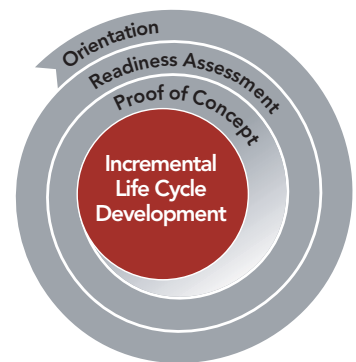
Accounts Receivable/Payable	General Ledger
Bank Reconciliations	Human Resources
Billings	Inventory Control
Budget Approvals & Collaborative Budgeting	Marketing Campaign Management
Collections	Payroll
Contact Management	Project Accounting
Corporate Overhead (Department Allocations)	Purchase Requisition & Order Processing
Customer Contract Creation & Management	Sales Commission Calculations & Payments
Expense Report Approvals & Reimbursements	Sales Force Automation
Field Service Management	Sales Order Processing
Financial Statements	Work Flow Management

*Blue type:* most paper-based or non-integrated business functions

When integrating external systems, Anexinet engineers design and deploy clean, centralized, self-monitoring, and easy-to-maintain interfaces.

Anexinet's Tier 1 Microsoft Dynamics solutions eliminate the need for manual intervention wherever possible, simplify business processes and systems maintenance, and ensure the highest returns on your technology investments.

Proven and Pragmatic Approach with Tangible Deliverables



In every client engagement, Anexinet seeks clear understanding of needs, open communication of competencies, and a best-fit solution strategically planned and implemented through unfettered collaboration and partnership.

To maximize success, Anexinet manages projects through its internal Program Management Office (PMO).

The PMO of Anexinet provides for coordinated Enterprise Project Management (EPM) with real-time visibility, collaboration, and control from project inception through closure.

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